



NEWS RELEASE

15th March 2004

Citicus appoints EPI-USE Systems as its implementation partner in South Africa

UK company [Citicus Limited](#) has entered into an exclusive partnership agreement with EPI-USE Systems (Pty) Limited to help businesses in South Africa drive **information risk** down using its award-winning **Citicus ONE** risk management software.

Marco Kapp, co-founder of Citicus Limited says *"We're delighted to have teamed up with EPI-USE in South Africa. They recognise that businesses all over the world are coming under increasing pressure to get risk under control and that information risk is a key part of the equation."*

"EPI-USE is the right partner for us because they have a wealth of experience in implementing enterprise-scale software which changes the way business is done. They also have the energy, drive and commitment needed to make things happen. These qualities are essential in the risk arena - since companies need to start 'doing IT differently' in order to manage information risk down. This is as necessary in South Africa as it is in the rest of the world".

Announcing the partnership at a breakfast seminar in Johannesburg, Group Chief Executive, Jonathan Tager of EPI-USE Group said *"Mis-managing risk can be very costly. We are determined to help our clients understand the risks they face and deal with them in an efficient and business-oriented manner."*

*"We believe that **Citicus ONE** is the world's best solution for managing information risk and are proud to offer this important software as part of our portfolio of solutions in South Africa, along with a full range of supporting services to help South African enterprises deploy it effectively."*

Commenting on the deal, Sian Alcock, Citicus's Development Director said *"**Citicus ONE's** development was stimulated by South African institutions and we are, therefore, particularly pleased to have a strong partner like EPI-USE supporting its deployment in South Africa."*



NEWS RELEASE

WHY IS MANAGING INFORMATION RISK IMPORTANT?

In the 'information age', it is vital that top management understands the business risks posed by information systems and keep them under control.

Doing so is a requirement of good governance - which demands powerful processes for managing risk. It is also a matter of self-interest, given there's a 62% chance of a business-critical system 'going wrong' each year. This can be slashed by developing, using and running systems in line with good practice. Implementing **Citicus ONE** helps businesses motivate and equip people to achieve this goal.

WHAT IS CITICUS ONE?

Citicus ONE is a web-based, risk management system. It deals with information risk not as a series of one-off evaluations but via a coherent, continuing managed process.

The process enables companies to measure the risk posed by their critical systems efficiently, in a business-oriented manner; and helps them manage risk down to a level that is acceptable to top management.

THE POWER OF CITICUS ONE

The power of **Citicus ONE** stems from its rigorous statistical base and from the formal methodology it employs for measuring and managing information risk.

This methodology is called **FIRM**. This was developed by the co-founders of Citicus Limited for, and in conjunction with, the Information Security Forum (ISF). This is an international association of over 250 leading organisations who come together to fund and co-operate in the development of practical research about information risk and security. Over the past thirteen years the ISF has invested more than US \$40 million in providing authoritative research for its members in this area. **FIRM** is one of the ground-breaking outcomes of this effort.

Citicus Limited has the exclusive right to automate **FIRM** for sale, manifested in **Citicus ONE**.



NEWS RELEASE

About Citicus (www.citicus.com)

Citicus Limited was formed in 2000 by Simon Oxley, Sian Alcock and Marco Kapp - the chief architect of the **FIRM** methodology. The company develops and markets world-class automated risk management tools that emerge from Citicus' collaborative development programmes and provides education and training to help customers implement them successfully. **Citicus ONE** is the first result of this process.

About EPI-USE Systems (www.epiuse.co.za)

EPI-USE Systems (Pty) Ltd is one of the world's premier providers of information technology solutions. It implements and integrates sophisticated enterprise-scale applications (eg SAP), or creates its own solutions where none exists. Its solutions optimise technology, people and processes to the benefit of the business in a harmonised approach.

Ends

For more information, please contact:

Peter Rennison or Alison Andrews	PRPR Limited	Tel: +44 (0)1442 245 030 Email: pr@prpr.co.uk
Marco Kapp or Sian Alcock	Citicus Limited	Tel: +44 (0)20 7203 8405 Email: info@citicus.com
Jan van Rensburg	EPI-USE (Pty) Limited	Tel: +27 (0)21 914 0281 Email: jan@epiuse.com